

OHIO RAIL DEVELOPMENT COMMISSION

Freight Rail Programs:

ORDC's Freight Rail Programs encourage investment in Ohio through Public-Private Partnerships that preserve and enhance rail service to businesses and create and retain jobs around the state.

Direct Financial Assistance: ORDC provides grants and loans to railroads, businesses and communities for spur track construction and shortline track rehabilitation projects. While availability of project funding varies, approximate annual funding levels are two million for grants and four million for loans.

Special Projects: ORDC's support of rail-related infrastructure investments in Ohio extends beyond our budget. Through Public Private Partnerships, ORDC uses its expertise and statutory flexibility to provide assistance in many roles such as serving as the public agency sponsor for state and federal funds, administering funds, and overseeing construction. Recent projects include the CSX National Gateway; Norfolk Southern Heartland Corridor and the City of Youngstown/Brier Hill Industrial Park Phase II.

By participating in economic development projects that create and retain jobs, ORDC provides the public leverage for private projects that foster new investments in job creation and provide companies a rail option that keeps transportation costs competitive.

Highway/Rail Crossing Safety Program: The ORDC administers approximately \$15 million

in federal hazard elimination funds for highway/ railroad grade crossing safety improvement projects. The State of Ohio has approximately 6,100 public highway/railroad at-grade crossings of which approximately 51% are equipped with flashing lights and gates; 13% are equipped with flashing lights only; and 36% have passive warning signs or railroad crossbucks. Highwayrailroad crossing safety is a priority and ORDC works to ensure that safety improvements and warning device upgrade projects are managed and implemented effectively and are in compliance with Federal regulations. ORDC advances four types of warning device upgrade projects including:

1.Formula-based warning device upgrades;

2.Corridor-based warning device upgrades; 3.Constituent-identified warning device upgrades; and

4. Preemption projects where railroad warning devices are interconnected with highway traffic

ORDC also assists with highway-railroad surface reconstruction projects.

Project funding decisions for grade crossing projects are governed by Federal funding

ORDC identifies projects through a combination of solicitations and by responding to requests from public entities or companies. To request more information or a project funding application, or to discuss any potential project, please call or visit our website:

> 614.644.0306 WWW.RAIL.OHIO.GOV

OHIO RAILROAD CONTACTS

The contacts listed below are the current (March, 2012) Industrial Development representatives for most of Ohio's railroads. These contacts are responsible for helping businesses locating or expanding in Ohio to utilize their respective railroad's services to ship and receive products. (However, the Industrial Development contacts listed ARE NOT responsible for any railroad issue other than new business development. For railroad issues other than industrial development, contact ORDC and we will provide you the appropriate contact information.) For the most current contacts, please use your smart phone to connect to the ORDC web page where we keep a current list of Industrial Development contacts using this QR code:

Ann Arbor Railroad & Temperance Indiana Eastern RR **Yard Corporation**

TripleCrown

Robert Billings, 517.548.3930 John Chlipala, 517.548.3930 rabillings@a2rr.com jmchlipala@a2rr.com

Ashtabula, Carson, Jefferson RR Robert Callahan, 440.576.1212 acjrr@acjrailroad.com www.acjrailroad.com

ArcelorMittal-Cleveland Works Railway

David L. Wozniak, 216.429.6000 dave.wozniak@arcelormittal.com www.arcelormittal.com

Don Cleland, 419.522.5642 dcleland@asrwy.com

Ashland Railway

jim.binder@cn.ca

www.csx.com

Canadian National Linda Armbruster, 708.332.3959 James Binder, 601.592.1913 linda.armbruster@cn.ca

Cleveland Commercial RR & Cleveland Harbor Belt RR

William Brown, 440.746.0801 bbrown@ccrlrr.com

CSX Transportation Steve Davis, 614.793.3065 Steven_Davis@csx.com

George Andres, 618.830.6124 g.andres@sbcglobal.net

www.indianaeasternrailroad.com **Lake Terminal Railroad/Lorain Northern Railroad** William Bojalad, 412.433.4655

www.tstarinc.com **Maumee & Western RR** Joe Caruso, 812.738.4230

wfbojalad@uss.com

Phil Randall, 419.882.4740 itcaruso@transmarkassociates.com Randall_pe@hotmail.com Norfolk Southern Corp. Chris Ingraham, 614.438.6913

cdingrah@nscorp.com

www.nscorp.com Northern Ohio & Western & Newburg & South Shore RWY

Billie Johnson, 419.448.8896 bjohnson@omnitrax.com **Ohio Central System of Railroads/**

Genesee & Wyoming Columbus & Ohio River Mahoning Valley

 Ohio Central Ohio & Pennsylvania Ohio Southern • Warren & Trumbull

 Youngstown & Austintown Youngstown Belt Martin Pohlod, 740.622.8092 ext.105 mpohlod@gwrr.com

John Murray, 740.622.8092 ext. 114

jmurray@gwrr.com

Ohi-Rail Corp. Richard Delatore 740.765.5083 Powell Felix 765.825.0316 ibcx@webworks2000.net

RailAmerica Railroads Indiana & Ohio Central of Indiana • Chicago, Ft. Wayne & Eastern

Peter Boyle, 540.989.7557 Peter.Boyle@railamerica.com **RJ Corman RR** J. Preston Smith, 859.421.3771 Bob Helton, 859.881.2462

Preston.Smith@RJCorman.com bob.helton@rjcorman.com www.rjcorman.com

Wheeling & Lake Erie RWY & Akron, **Barberton Cluster RWY** Jonathan Chastek, 330.767.7289

jchastek@wlerwy.com Youngstown & Southeastern

Powell Felix 765.825.0316 ibcx@webworks2000.net Tracy Drake 330.386.9051 ccpa@ccpa-ohioriver.com

MORE



by Ohio's business-minded Governor and a highly accomplished board of directors, designed to lead Ohio's job-creation efforts by singularly focusing on attracting and retaining jobs, with an emphasis on strategic industry sectors. Using a private-sector approach, JobsOhio speaks the language of business, enabling Ohio to be more nimble, flexible and competitive in its economic development efforts.



Business success and job creation benefits everyone. Let's find a way for your business to grow right here in Ohio. Contact JobsOhio at (614) 224-6446 to get started.

Ohio's six primary economic regions form The JobsOhio Network, a partnership of development professionals with the local contacts and expertise you need. They'll help you explore expansion or relocation options, connect you with available funding, and plug you in with leaders who are experiencing success in these regions right now.

WESTERN REGION

Dayton Development Coalition 800.241.2469

SOUTHWEST REGION Cincinnati USA Partnership

513.579.3100 **CENTRAL REGION**

Columbus 2020 614.225.6063 NORTHWEST REGION

Regional Growth Partnership 419.252.2700

SOUTHEAST REGION Appalachian Partnership for Economic Growth 614.224.6446

NORTHEAST REGION Team NEO/Cleveland+ 216.363.5400

There are dozens of public funds, venture capital sources, and tax credits for infusing cash into Ohio's new and existing businesses alike.



JobsOhio is a private, nonprofit corporation guided

